



RESELLER REFERENCE STORY

RMH is committed to channel success as it relies on the distribution of its products through authorized and certified partners, like New West Technology



RMH POS- A GAME CHANGER IN RETAIL MANAGEMENT FOR SMB'S

As a reseller partner for Retail Management Hero (RMH) POS, I am thrilled to share my experiences working with this revolutionary platform that has truly transformed the way we approach small and medium-sized business (SMB) retailers, both domestically and internationally. The impact of RMH POS cannot be overstated; it has opened doors to verticals and retailers that were once considered beyond our reach, particularly those who were former Microsoft Dynamics RMS subscribers or net new subscribers in the hard goods retail space.

From the onset, RMH POS has been designed with the needs of SMB retailers in mind. By offering a seamless and intuitive user experience, retailers can quickly adapt to the system and leverage its full potential. This ease of use has been instrumental in our ability to attract and onboard customers from various retail verticals. Additionally, RMH POS's compatibility with the Microsoft Dynamics RMS database has allowed us to capitalize on a previously untapped market segment, enabling a smooth transition for those looking to upgrade their systems.

One of the most significant advantages of RMH POS is its flexibility and adaptability. As a reseller partner, we are consistently impressed by the platform's ability to cater to a diverse range of retail sectors. Be it fashion, electronics, lawn and garden, liquor stores, gift, grocery, quick service, or home goods, RMH POS can be tailored to suit the unique requirements of each industry. This adaptability has played a crucial role in broadening our reach, allowing us to serve SMB retailers in all verticals.

Furthermore, RMH POS's robust set of features has made it an attractive proposition for retailers across the globe. By offering a comprehensive suite of capabilities, including inventory management, customer relationship management, reporting, and e-commerce integration, RMH POS empowers retailers to streamline their operations and focus on growth. Its multi-currency and multi-language support have also facilitated our expansion into international markets, providing an accessible solution for retailers in any corner of the world.



AS TOLD BY:

GEORGE MUCHAE

**NEW WEST
TECHNOLOGIES, INC.**

CONT.

One aspect of RMH POS that should not be overlooked is the incredible support and training provided by the company. As a reseller partner, we have received extensive assistance and resources, enabling us to deliver an exceptional level of service to our clients. The ongoing updates and enhancements to the platform ensure that we are always at the forefront of innovation in retail management.

In conclusion, RMH POS has been a game changer for us as a reseller partner. Its comprehensive features, adaptability, and user-friendly interface have allowed us to broaden our reach and serve a diverse range of SMB retailers in all verticals, both domestically and internationally. We are proud to be associated with RMH POS and look forward to continued success as we work together to revolutionize the retail management landscape for SMBs across the globe.

ABOUT NEW WEST TECHNOLOGIES

New West Technologies is the leading RMH Partner and a distinguished provider of payment integration and retail infrastructure solutions, tailored to meet the demands of small and midsize retailers. Our mission is predicated on augmenting operational efficiency and profitability for businesses through our innovative tools and services. With a foresight-driven approach, New West Technologies commits substantial resources to research and development, ensuring our clients receive the most cutting-edge and relevant solutions in the retail tech domain. Our enduring commitment to exceptional service and support has solidified our reputation as a trusted partner within the nationwide retail community.

KEY TAKEAWAYS

Worth the investment

The investment in RMH is an investment in your business's future. The value derived from its comprehensive features, efficiency gains, and scalability potential far outweigh the initial cost, making it a smart choice for businesses looking to thrive in a competitive market.

Not just a software solution

In essence, RMH is not just a software solution; it's a business transformation tool. It's designed to elevate your retail operations, enhance customer experiences, and propel your business toward new heights of efficiency and growth. For any retailer looking to innovate and excel, RMH is a brilliant choice.

Contact Us for a DEMO



sales@rmhpos.com



www.rmhpos.com